

**IBM iSeries Professional Services and Operational Support  
Addendum #3**

**Questions and Clarifications**

1. RFPs should be submitted in a paper format (4 printed proposals) – page 7 of 19
2. Would it be possible to add a clause to the RFP for Option Two - Scope of Work for iSeries Programming Support? We would need an 8-hour response time to have our consultant on-site when the County of Yuba request such on-site service. Is this acceptable?  

A proposal should be submitted based on your company's abilities. The County will consider how well it meets our needs vs. the other vendors. Our preference is truly to have a faster on-site option but the final decision will be based on the information contained in the proposals we receive.
3. General: Is there a vendor currently performing the same or similar services? If so, can we have a copy of their contract, including pricing?  

No, currently this work is being performed in house by county Staff.
4. Section I. Option Two: What is anticipated to be the average length of a “short term project”?  

1-6 months in duration
5. Section IV: Please confirm whether or not the County desires any information or documentation regarding the Consultant/Contractor’s fiscal and financial capabilities in the response, or whether this information will be solicited post award.  

The County is not asking for the Consultant/Contractor’s fiscal records. We utilize Dunn and Bradstreet (DNBi) for company information. This notice is to alert companies that we will be checking this information prior to making an award.
6. Section VI.g. Please explain the following language “Before submitting a proposal, Contractor/Consultants...shall include in the proposal a sum to cover the cost of all items”. Is the County requested a total not-to-exceed cost in addition to the hourly rates as part of our Price Proposal?  

The County is seeking a firm fixed price for the Section A: “Basic Upgrade Operations” portion of work. Section B is asking for hourly rates. The intent of this question was to make sure your costs are ‘inclusive’ for your costs, overhead, and profit; that there wouldn’t be any mark-up on proposed pricing.

7. Exhibit D – Price Proposal: For Option Two, may we provide separate hourly rates for onsite services and offsite (remote) services. If not, could you provide an estimate of the percent of work that is anticipated to be completed onsite versus offsite (remote)?

Yes you can submit separate pricing.

8. Exhibit D – Price Proposal: Is the Exhibit D – Price Proposal to be included with the remainder of the response, or should it be provided separately?

Together

9. Exhibit D – Price Proposal: Will the Consultant/Contractor have the opportunity to adjust quoted rates for cost of living at the optional renewals?

That was not our intent, however if you want to submit this as a proposal we will consider it. If you do, please explain how you would anticipate calculating the annual adjustment.

10. Section 1 – Scope of Work – Option 2, page 3: The RFP states ‘*We are particularly looking for programming support in COBOL, CL, and RPG.*’ Would the County consider proposals with staff that have programming experience COBOL and CL, but not RPG?

Yes, but please be very clear what the skill sets are.

11. Section II.4.b – Statement of Qualifications, page 4: This section is requiring information on three current customers/clients including their contact information. Will the clients identified in Section II.4.b be contacted as references in addition to the three clients included in Section II.7?

Yes.

1. Who is currently providing iSeries support for the County?

No vendor is currently providing the services requested in the RFP. The services are being provided by internal staff.

2. Can you provide information regarding the amount of effort (man-days) that was utilized in each of the areas (operations support and application support) in the past 12 months?

No, we do not have these records.

3. Do you anticipate more, less or similar effort to be required during the next year?

n/a

4. Can you provide us with information regarding the structure and size of your application (s): % of Cobol, RPG, CL?  
Predominately SQL COBOL and IBM CL. We do not have data on the percentage breakdown.
5. If known, can you provide line-of-code count for each respective language, database type and size?  
Not known.
6. Are all of your applications homegrown or does part of your environment include packaged apps?  
Both. Internally developed items are primarily reports and interfaces.

**Questions shall be directed to:**

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